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“THE FACTS”

THE PERSPECTIVE

For over a century Stowe has attracted the world’s most discerning travelers, who have cherished the beauty of the area’s covered bridges, sparkling lakes, rambling woodlands and majestic peaks. Those who frequent Stowe treasure its ability to welcome the world, while still remaining the quintessential small New England town, and the creation of Stowe Mountain Lodge reaffirms the mountain’s reputation as a world-class resort.

THE DESIGN

This 139-room luxury lodge has established a new alpine aesthetic for Stowe – one that celebrates rustic Vermont-Alpine architecture, the artisan traditions of New England and the tranquility of the area. The lodge features stunning, panoramic mountain views, an ambiance of rustic elegance, and truly intimate and gracious service unmatched by any other resort in New England.

Guests enter Stowe Mountain Lodge through a picturesque façade of woven timber and expansive glass. Walls of natural stone are juxtaposed with cut-timber and vertical logs. Dramatic rooflines add elegance to the alpine angles.

The lobby of the lodge features window-wall vistas with extraordinary view corridors to the surrounding mountain peaks. To the northwest, Mt. Mansfield and Smugglers Notch. To the northeast, Spruce Peak. A wood-burning fireplace with luxurious leather couches adds to the warmth of the welcome.

With large windows and oversized balconies, each guestroom at the lodge takes full advantage of the remarkable mountain landscape as well, and is furnished with a sense of New England warmth and tradition.

THE LOCATION

Stowe Mountain Lodge is truly a resort for all four seasons. Located in the heart of the new Spruce Peak at Stowe alpine village, and adjacent to the new Over Easy Transfer Gondola

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connecting Spruce Peak to Mt. Mansfield, guests enjoy slopeside access to the most legendary ski resort in the east, close proximity to the most challenging mountain hiking and biking trails in the area, pristine streams, ponds, and lakes to fly fish for trout, bass, and pike, and an ideal setting in the midst of the world's most beautiful fall foliage.

This extraordinary address offers excellent access to all resort amenities, including a world-class spa, wellness and fitness center, upscale boutique shopping, fine and casual dining, an outdoor ice rink and village green, a performing arts center and 18-hole championship mountain golf course.

ALPINE CONCIERGE™

The Alpine Concierge™ is a unique guest services program designed to offer each guest of Stowe Mountain Lodge with an unsurpassed level of customized service and personalized attention. The Alpine Concierge team creates personal profiles which track the preferences of each and every guest, allowing them to create an exceptional service experience.

Guests are contacted prior to their arrival and offered assistance with travel plans, itineraries and other special needs, so that once they arrive, their rooms are set-up exactly as they wish, refrigerators are stocked with favorite treats, special amenities are in-place, and all dining and activity reservations are set. Other highlights of this program include:

- Ski valet, which allows guests to ship their ski equipment in advance, and have it waiting for them when they arrive with boots heated, equipment tuned, and gear brought up to the lift or gondola by "ski sherpas." Lift tickets and lessons are secured in advance as well, so that guests will not have to wait in lines.
- Golf concierge, for guests who wish to ship golf clubs in advance, and have tee times, carts, and retail purchases prearranged.
- Fly Fishing service, for guests to ship fishing rods from home, and have fishing licenses, Orvis-certified professional guides and transportation to local streams set in advance.

ACCOMMODATIONS

139 luxury guestrooms, including one-, two-, and three-bedroom suites. Private Mountain Cabins are also available.

GUEST ROOM AMENITIES

All rooms offer:

- Private balconies with breathtaking views
- Stone-framed fireplaces
- Separate shower and oversized relaxation tub
- Marble bathroom
- Mario Russo bath products
- Salon-style hair dryer
- Organic cotton bed linens and towels
- Goose down feather beds, pillows and duvets

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- International pillow menu
- Wireless high-speed Internet access and fax connections
- Flat screen televisions
- DVD players
- MP3 hookup
- Iron and ironing board
- In-room safe large enough to accommodate a laptop
- Custom “personal bar” offering guests’ favorite snacks, beverages and other necessities

GUEST SERVICES

- “Pre-arrival” call to all guests by an Alpine Concierge staff member to arrange a personalized stay
- Ski, golf and fly-fishing valet service
- Indoor / outdoor swimming pool
- Artisan-inspired fine and casual dining
- 24-hour in-room dining
- In-house naturalist to arrange outdoor activities
- Children’s adventure programming
- Twice-daily housekeeping and evening turndown service
- Wireless high-speed internet access in public areas
- Luxury shops and boutiques
- Overnight valet parking
- Airport transfer service

THE SPA AT STOWE MOUNTAIN LODGE

A luxurious 21,000 square foot world-class spa will feature distinctive services themed around the changing seasons of Vermont. Guests may take advantage of:

- Full-service fitness center
- Indoor/outdoor water therapy
- Relaxation area
- Two harmony rooms for music therapy, featuring reclining sound chairs
- 19 treatment rooms

Cooper Wellness at Stowe is designed for guests who seek better health, personal well-being, and relaxation on a long-term basis. Special programs and seminars focus on healthy lifestyle choices. In addition, a team of Cooper experts, including personal fitness trainers, nutrition counselors and behavior coaches, are on hand to evaluate each guest’s current physical state and wellness goals to create dietary and fitness plans for the future.

Boston-based celebrity hairdresser Mario Russo has partnered with The Spa at Stowe Mountain Lodge to create his first **Salon Mario Russo** outside of the city, offering customized hair, nail and makeup services, as well as an onsite bridal specialist.

STOWE MOUNTAIN CLUB GOLF COURSE

The lodge features an 18-hole, par 72 championship mountain course designed by the legendary Bob Cupp. This 6,400 yard course has a classic configuration, with two par fives and two par threes on each nine. Scenery includes expansive mountain vistas, with cascading streams shaded by maple and birch trees.

The golf course was built using environmentally-sound practices and is the first in Vermont to receive Audubon International's Signature Sanctuary Certification.

SKI/SNOWBOARD FEATURES

- Elevation of 4,395 feet at Mt. Mansfield, Vermont's highest peak
- 39 total miles of skiing
- 48 total trails
- More mile-long lifts than any resort in the east
- 16% beginner trails
- 59% intermediate trails
- 25% expert trails
- Longest run: 3.7 miles, Toll Road
- Snowboarding halfpipe
- The world's fastest high-speed, 8-passenger gondola
- 22 miles of groomed terrain and 25 miles of backcountry trails for crosscountry skiing
- Only ski area in New England to have a fully-automated snowmaking system on one of its mountains, Spruce Peak

CUISINE

Solstice: The 190-seat Solstice restaurant offers Vermont artisan-inspired cuisine in an elegant, yet casual and comfortable setting. With Chef Sean Buchanan at the helm, Solstice aims to connect our guests with the land of Vermont through a sampling of locally-grown and organically-produced fresh produce, heirloom grains, artisan cheeses and all-natural meats. Breakfast, lunch, and dinner are served daily, and brunch is available on Sundays. Four- and seven-course tasting dinners are offered for dinner, in addition to an à la carte menu.

Hourglass: Named for one of Stowe's most venerated backcountry ski trails, Hourglass bar serves regional microbrews, designer cocktails and rare wines by the glass, as well as creative tapas made from local, natural and sustainable ingredients. Our extraordinary wine cellar offers hard-to-find bottles from small-production vineyards throughout the world, with a focus on organic and biodynamic wines. Afternoon Alpine Tea is available for a refreshing midday break, with an assortment of homemade sweets and savory treats, and our menu of Vermont-made teas. An outdoor terrace overlooking Spruce Peak mountain and the golf course at Stowe Mountain Club is Stowe's most highly-coveted location for a true après-ski and après-golf experience.

Schuss: Stowe Mountain Lodge's gourmet takeout shop will offer freshly-brewed beverages from Vermont Artisan Coffee & Tea Company, including Stowe Mountain Lodge's custom "Alpine Blend" coffee, as well as freshly-baked delicacies from our pastry kitchen, hearty sandwiches, salads, soups and picnic lunches for guests on the go.

Poolside Café: An abbreviated version of our Solstice lunch menu is available for poolside enjoyment during the summer season.

In-Room Dining: The Vermont artisan-inspired cuisine of Solstice

is available in-room 24 hours per day for guests of Stowe Mountain Lodge. Guests may also provide a grocery list to our Alpine Concierge team prior to arrival, so that they may take advantage of in-room kitchenettes.

FUNCTION SPACE

Stowe Mountain Lodge offers 12,100 square feet of thoughtfully-appointed and uniquely flexible function space, in order to create the perfect venue for any high-profile corporate event or elegant social function. An outdoor terrace with firepit offers the ultimate setting for an upscale campfire cookout.

Tamarack Ballroom:	5,400 square feet
Oak Boardroom:	650 square feet
Alder room:	650 square feet
Sugar Maple room:	650 square feet
Mountain Birch room:	650 square feet
Foyer	2,640 square feet
Terrace	1,540 square feet

All meeting room names were inspired by Vermont native trees, and were designed to encourage creative and strategic thinking with state-of-the-art audiovisual equipment, comfortable furniture and natural lighting.

ENVIRONMENTAL EFFORTS

At the center of the only mountain resort in the United States to have been awarded Audubon International's sustainable community award, Stowe Mountain Lodge was built using eco-friendly practices and maintains a commitment to environmental stewardship through operational practices.

Some examples of the lodge's environmental efforts include:

- Low flow shower heads and toilets
- Compact fluorescent light bulbs in all guest rooms
- Recycling bins available for guest use in rooms
- Use of eco-friendly cleaning products by housekeeping staff
- Sheets and towels made from organic cotton
- Recycling program for all bath products and containers
- Motion detectors in public spaces to determine needs for heating, air conditioning, and lighting.

Stowe Mountain Lodge also works with the following local artisans who have shown a commitment environmentally-friendly practices:

- Artistic woodworker Parker Nichols has salvaged diseased trees from local forests near his Marshfield studio to create a host stand and tables for Evergreen restaurant.
- Woodworker Charles Shackleton has worked with sustainable forests to obtain the wood used to create tables for spa. All of his sawdust is recycled and used as bedding for cattle.
- Pottery maker Miranda Thomas used organic materials and non-toxic glazes to create vases, trays and other accent pieces displayed around the lodge.
- In-room lamps have been custom-designed by glassblower/pottery maker Simon Pearce who uses a waterfall to generate electricity and to operate a potter's wheel.

HOTEL OPENING DATE April 2008

**VICE PRESIDENT/
MANAGING DIRECTOR** James Horsman

DIRECTOR OF SALES & MARKETING Jennifer Thorn

OWNERSHIP AIG Global Real Estate Investment Corp.

DEVELOPER Lowe Destination Development / Los Angeles, CA

MANAGEMENT Destination Hotels & Resorts / Englewood, CO

ARCHITECTS Design architect: 4240 Architecture / Denver, CO
Production architect: BBG-BBGM / New York, NY

INTERIOSIGN Wilson Associates / New York, NY

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